



Sales Representative South Europe

Company: Rolf Spectacles / Location: Home Office

About Us:

At Rolf Spectacles, we pride ourselves on crafting unique, innovative and high-quality eyewear combining traditional craftsmanship with state-of-the-art manufacturing processes. The result is superior sustainable eyewear which touches people. With every Rolf frame we thrive to leave the planet a better place than we found it

We are currently recruiting high-caliber team members to join our international expansion and are aiming to fill the following positions. If you are a real sales talent and have a passion for high-quality eyewear, then apply now and become part of our team!

Key Responsibilities Sales Representative:

- Maintaining and expanding existing customer relationships
- Acquisition of potential new customers
- Representative presentation of the Rolf brand to our retail partners
- Training in the use of our products
- Representing the brand at international trade fairs
- Preparation of sales reports and sales forecasts

Requirements:

- Independent working style and excellent communication skills
- Very high willingness to travel
- Languages: Italian, Spanish, English
- Experience in sales of luxury or lifestyle products, ideally in the eyewear sector, is an advantage but not essential
- Affinity for the use of IT programs (Word, Excel) and social media

What We Offer:

- Competitive salary and performance-based incentives.
- Opportunity for professional growth within a dynamic company culture.
- Become part of a community of like-minded people who share the mission to leave the planet a better place.

How to Apply:

If you are passionate about driving sales success and leading a team to achieve their best, we want to hear from you! Please submit your resume and cover letter detailing your relevant experience to jobs@rolf-spectacles.com. For further information on the individual positions please visit our website. Join us at Rolf Spectacles and help us shape the future of eyewear!

